



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT JULY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.4 M \$1.1 M

AVERAGE SOLD PRICE



\$1.3 M \$1.0 M

MAX SOLD PRICE



\$36.5 M \$6.7 M

% OF LIST PRICE RECEIVED



96.27% 98.51%

AVERAGE PRICE PER SQFT



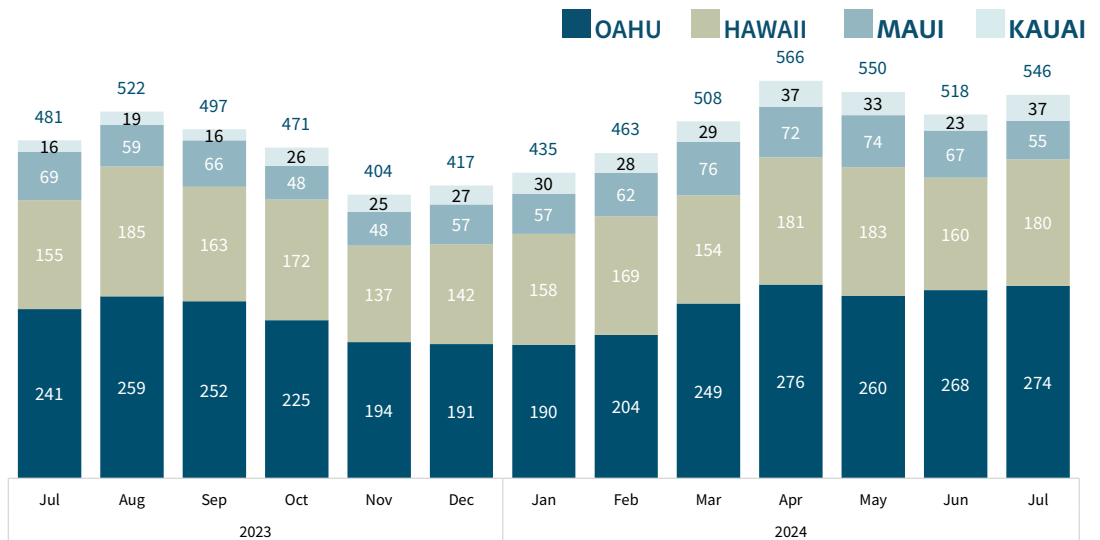
\$551.43 \$783.24

AVERAGE DOM



63 37

SINGLE FAMILY HOMES



OF SALES

180

12.5% VS. LAST MONTH
16.1% VS. LAST YEAR

MEDIAN SALES PRICE

\$597,500

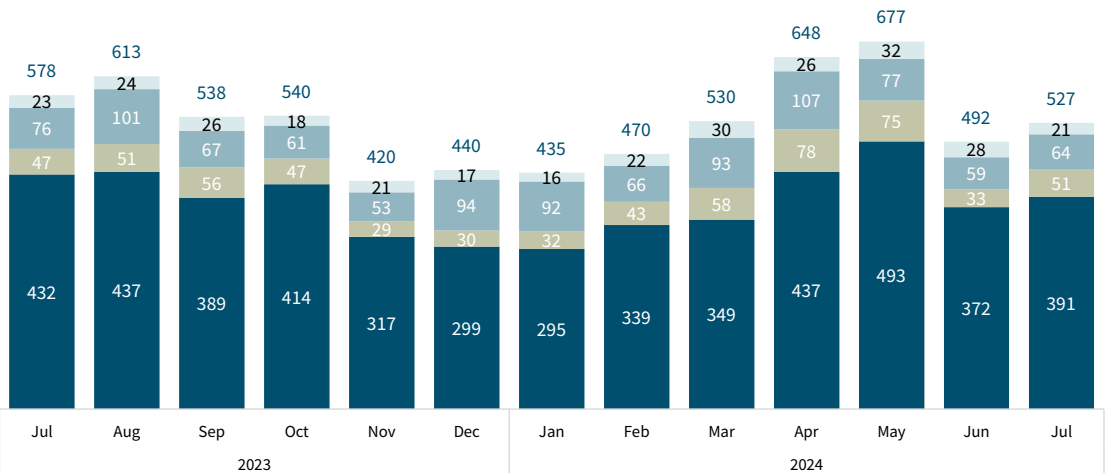
4.8% VS. LAST MONTH
20.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$234,518,294

73.9% VS. LAST MONTH
91.5% VS. LAST YEAR

CONDOMINIUM



OF SALES

51

54.5% VS. LAST MONTH
8.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$725,000

31.3% VS. LAST MONTH
16.0% VS. LAST YEAR

TOTAL \$ OF SALES

\$52,925,488

54.9% VS. LAST MONTH
5.1% VS. LAST YEAR

REGIONAL SALES HAWAII

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

YTD TREND**

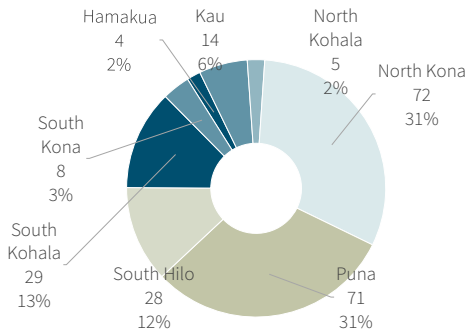
MONTH



**Year-over-year and current YTD shown

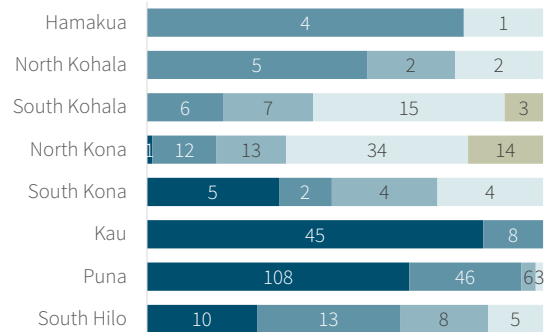
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

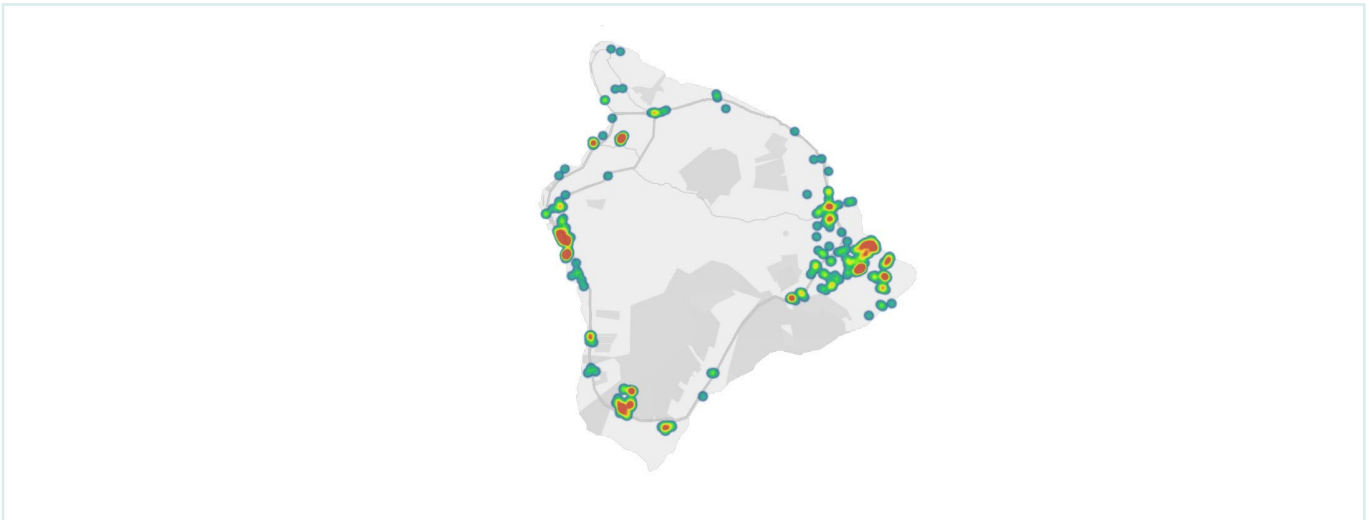
NEIGHBORHOOD SALES HAWAII

NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	4 ▲	\$2.7 M ▲	\$625.0 K ▲	--	--	--	1 -	\$425.0 K ▼	\$425.0 K ▼
	North Kohala	5 ▼	\$5.8 M ▼	\$850.0 K ▲	--	--	--	4 ▲	\$1.8 M ▼	\$425.0 K -
WEST	South Kohala	17 ▲	\$21.8 M ▼	\$1.2 M ▲	12 ▼	\$20.8 M ▼	\$1.1 M ▼	2 ▼	\$3.1 M ▲	\$1.6 M ▲
	North Kona	41 ▲	\$145.2 M ▲	\$1.5 M ▲	31 ▲	\$29.5 M ▲	\$735.0 K ▲	2 ▼	\$14.0 M ▲	\$7.0 M ▲
	South Kona	8 ▲	\$8.3 M ▼	\$887.5 K ▼	--	--	--	7 ▲	\$2.4 M ▲	\$230.0 K ▼
SOUTH	Kau	12 ▼	\$3.4 M ▼	\$287.0 K ▼	2 -	\$745.0 K -	\$372.5 K -	39 ▲	\$2.1 M ▲	\$25.0 K ▲
	Puna	71 ▲	\$30.7 M ▲	\$397.0 K ▲	--	--	--	92 ▼	\$5.6 M ▼	\$40.0 K ▲
EAST	North Hilo	--	--	--	--	--	--	1 -	\$145.0 K ▼	\$145.0 K ▼
	South Hilo	22 ▲	\$16.7 M ▲	\$695.0 K ▲	6 -	\$1.9 M ▲	\$247.9 K ▲	8 ▲	\$3.3 M ▲	\$322.5 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HOVE	37
HAWAIIAN PARADISE PARK	32
AINALOA	19
ROYAL HAWAIIAN ESTATES	9
HAWAIIAN ACRES	9
NANAWALE ESTATES SUBDIVISION	8
WAIKOLOA VILLAGE	8
FERN FOREST VACATION ESTATES	8
HAWAII'S EDEN ROC ESTATES	8
ORCHID LAND ESTATES	7

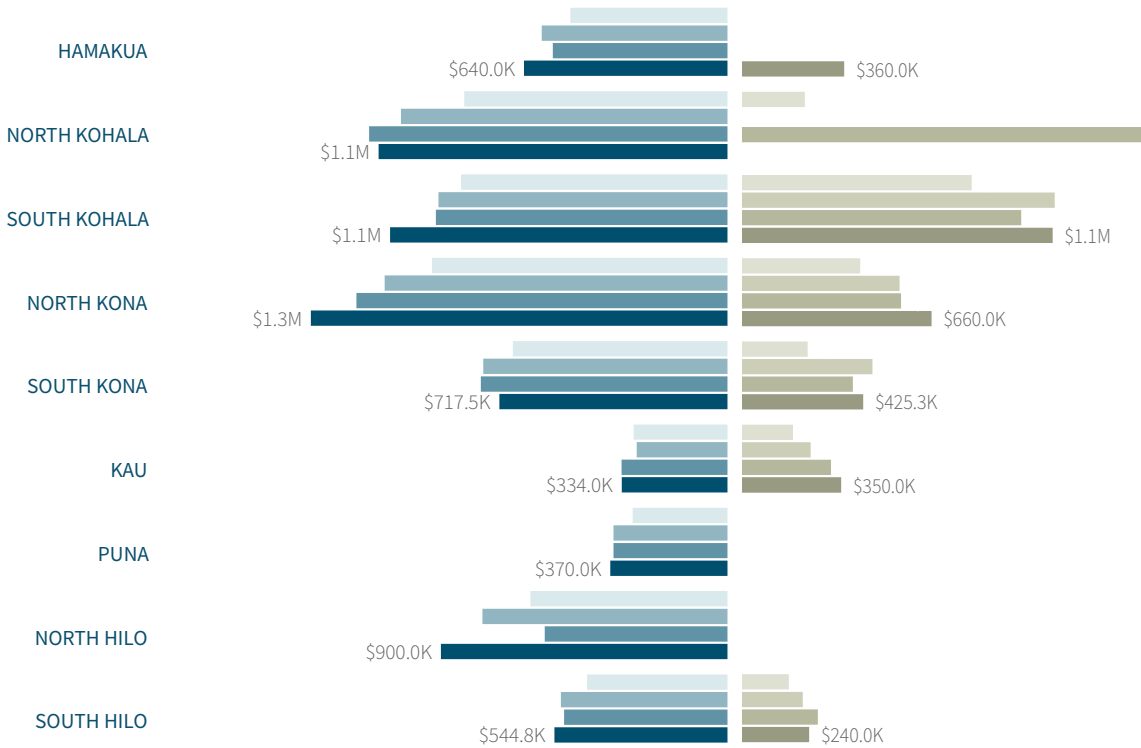
TOP CONDO	#
KANALOA AT KONA	5
HALII KAI	3
KONA PLAZA	2
COLONY I	2
KONA REEF	2
KONA SEA RIDGE	2
NA HALE O KEAUHOU	2
ALII VILLAS	2
HOLUALOA BAY VILLAS	2
BANYAN TREE	1

YEAR TO DATE HAWAII

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

1185

↑ 3.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$542,000

↑ 8.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$1,289,346,416

↑ 39.8% VS. LAST YEAR



CONDOMINIUM

OF SALES

370

↓ 4.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$682,500

↑ 15.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$458,643,110

↑ 23.7% VS. LAST YEAR



VACANT LAND

OF SALES

1130

↓ 2.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$45,000

↑ 9.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$206,051,143

↓ 4.0% VS. LAST YEAR



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TG

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