



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT APRIL 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.2 M \$1.5 M

AVERAGE SOLD PRICE



\$1.1 M \$1.5 M

MAX SOLD PRICE



\$23.0 M \$5.4 M

% OF LIST PRICE RECEIVED



96.35% 98.80%

AVERAGE PRICE PER SQFT



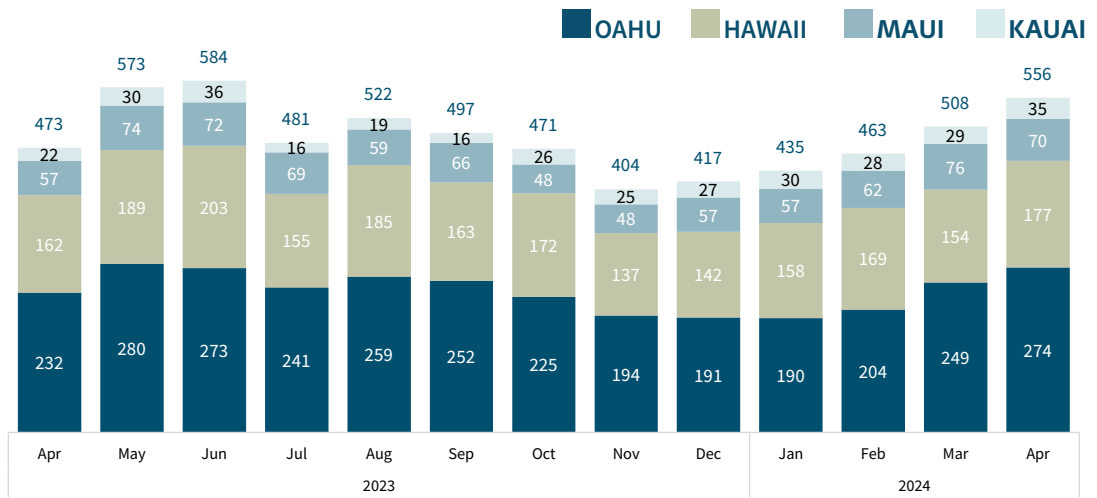
\$521.93 \$923.71

AVERAGE DOM



64 41

SINGLE FAMILY HOMES



# OF SALES

177

14.9% VS. LAST MONTH  
9.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$533,000

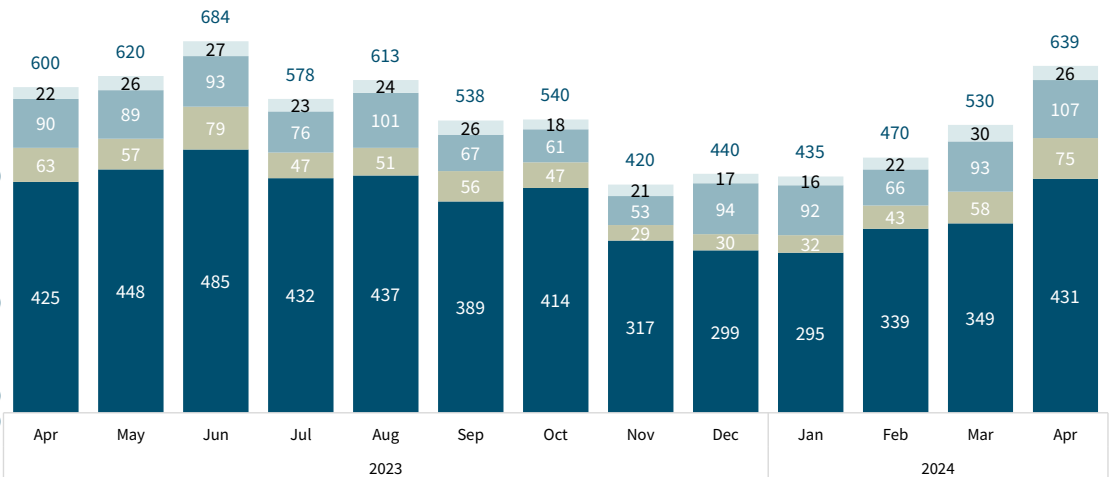
9.2% VS. LAST MONTH  
19.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$198,901,548

32.1% VS. LAST MONTH  
83.4% VS. LAST YEAR

CONDOMINIUM



# OF SALES

75

29.3% VS. LAST MONTH  
19.0% VS. LAST YEAR

MEDIAN SALES PRICE

\$790,000

17.5% VS. LAST MONTH  
43.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$110,856,949

67.4% VS. LAST MONTH  
88.0% VS. LAST YEAR

# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

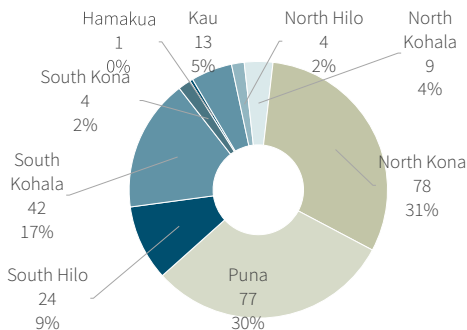
### MONTH



\*\*Year-over-year and current YTD shown

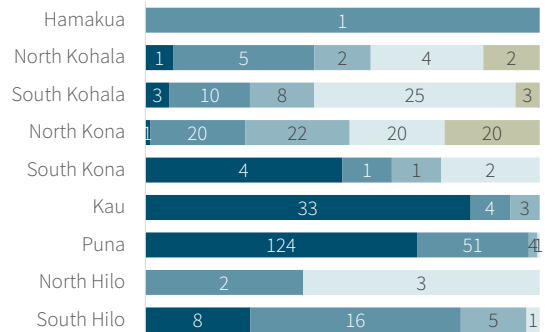
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

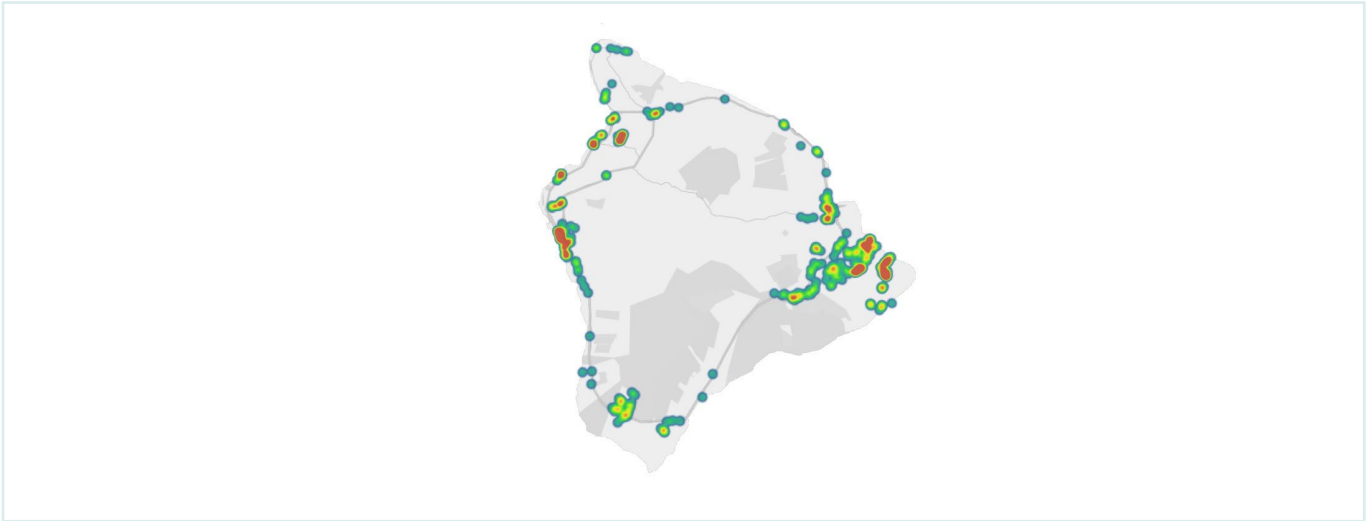
# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year    ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	1 ▼	\$447.0 K ▼	\$447.0 K ▲	--	--	--	--	--	--
	North Kohala	9 ▲	\$19.9 M ▲	\$1.8 M ▼	--	--	--	5 ▲	\$2.0 M ▼	\$425.0 K ▼
WEST	South Kohala	18 ▲	\$31.4 M ▲	\$1.0 M ▲	24 ▲	\$33.8 M ▲	\$1.1 M ▲	7 ▲	\$5.9 M ▲	\$550.0 K ▲
	North Kona	32 ▲	\$89.3 M ▲	\$1.2 M ▼	46 ▲	\$75.6 M ▲	\$780.0 K ▲	5 ▼	\$11.9 M ▼	\$700.0 K ▲
	South Kona	4 ▼	\$3.7 M ▼	\$862.5 K ▲	--	--	--	4 ▼	\$459.0 K ▼	\$77.5 K ▼
SOUTH	Kau	12 ▼	\$4.5 M ▼	\$340.0 K ▲	1 -	\$285.0 K -	\$285.0 K -	27 ▼	\$1.2 M ▼	\$30.0 K ▲
	Puna	77 ▲	\$31.7 M ▲	\$395.0 K ▲	--	--	--	103 ▲	\$5.4 M ▲	\$40.5 K ▲
EAST	North Hilo	4 ▲	\$5.6 M ▲	\$1.1 M ▼	--	--	--	1 -	\$443.0 K -	\$443.0 K -
	South Hilo	20 ▲	\$12.3 M ▲	\$538.5 K ▲	4 ▼	\$1.2 M ▼	\$266.0 K ▼	6 ▲	\$1.5 M ▲	\$269.5 K ▲

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	32
HOVE	22
NANAWALE ESTATES SUBDIVISION	21
AINALOA	18
HAWAIIAN ACRES	15
WAIKOLOA VILLAGE	14
HAWAIIAN SHORES RECREATIONAL ESTATES	11
FERN ACRES	10
HUALALAI RESORT	8
DISCOVERY HARBOUR	7

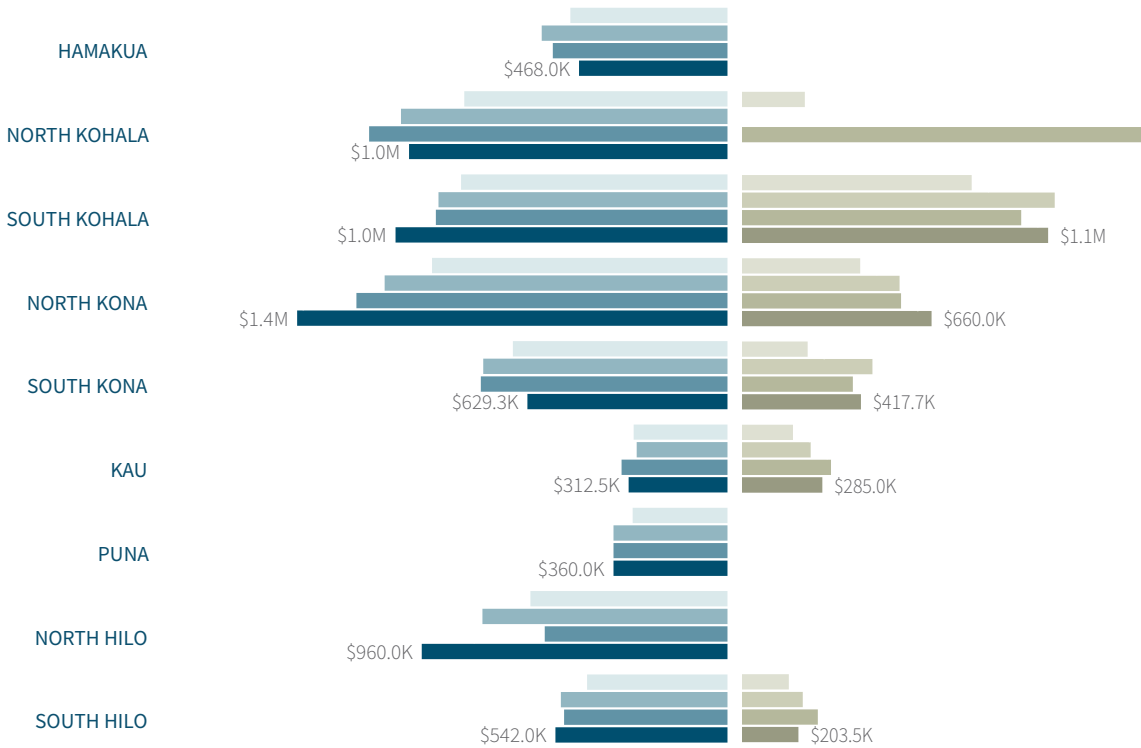
TOP CONDO	#
HALE HINAHINA	6
KANALOA AT KONA	3
KONA BY THE SEA	3
ELIMA LANI CONDOMINIUMS	3
KONA COFFEE VILLAS	3
CASA DE EMDEKO	2
KAULU VILLAS	2
FAIRWAY VILLAS AT WAIKOLOA BEACH RESORT	2
ALII COVE	2
KAILUA VILLAGE	2

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**658**

↑ **10.8%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$525,000**

↑ **5.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$722,688,475**

↑ **55.3%** VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**208**

↑ **1.0%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$700,000**

↑ **20.7%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$253,929,989**

↑ **22.9%** VS. LAST YEAR



### VACANT LAND

# OF SALES

**653**

↑ **8.3%** VS. LAST YEAR

MEDIAN SALES PRICE

**\$45,000**

**0.0%** VS. LAST YEAR

TOTAL \$ OF SALES

**\$113,441,701**

↓ **6.5%** VS. LAST YEAR



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**TG**

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