



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT FEBRUARY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.3 M \$1.2 M

AVERAGE SOLD PRICE



\$1.3 M \$1.2 M

MAX SOLD PRICE



\$23.0 M \$10.6 M

% OF LIST PRICE RECEIVED



95.92% 96.98%

AVERAGE PRICE PER SQFT



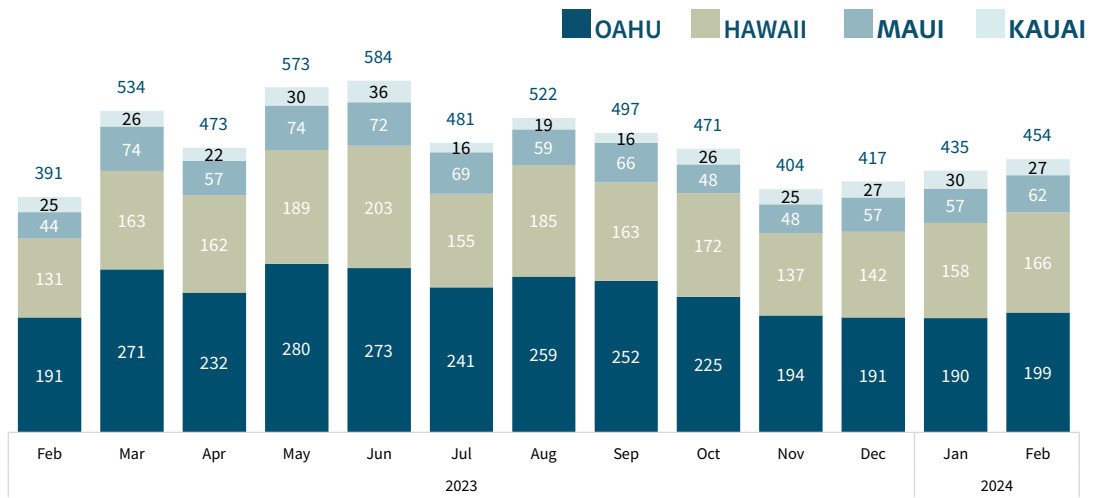
\$524.93 \$784.30

AVERAGE DOM



59 31

SINGLE FAMILY HOMES



OF SALES

166

5.1% vs. last month, 26.7% vs. last year

MEDIAN SALES PRICE

\$500,500

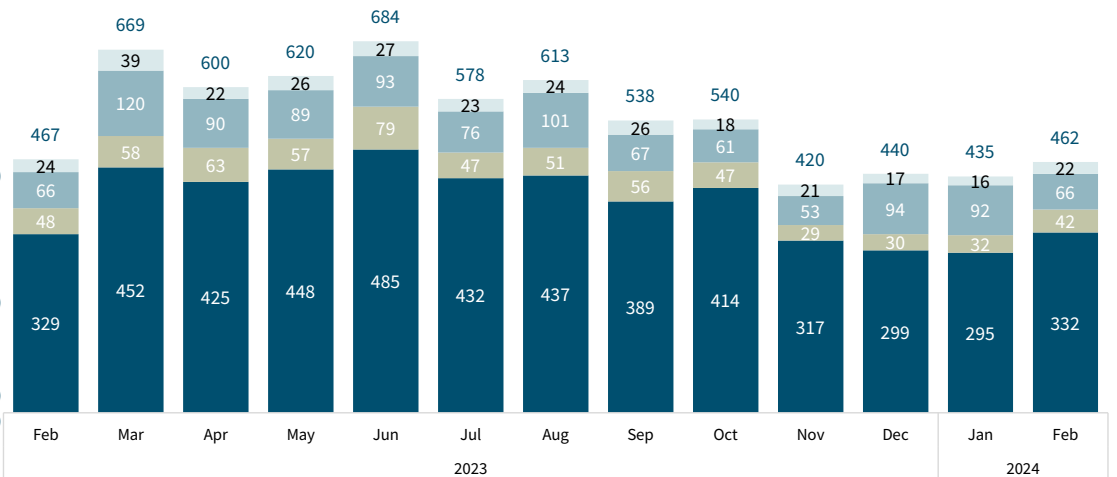
0.3% vs. last month, 11.2% vs. last year

TOTAL \$ OF SALES

\$209,417,060

30.0% vs. last month, 122.9% vs. last year

CONDOMINIUM



OF SALES

42

31.3% vs. last month, 12.5% vs. last year

MEDIAN SALES PRICE

\$667,500

9.7% vs. last month, 20.5% vs. last year

TOTAL \$ OF SALES

\$50,823,275

108.9% vs. last month, 12.3% vs. last year

REGIONAL SALES HAWAII

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

YTD TREND**

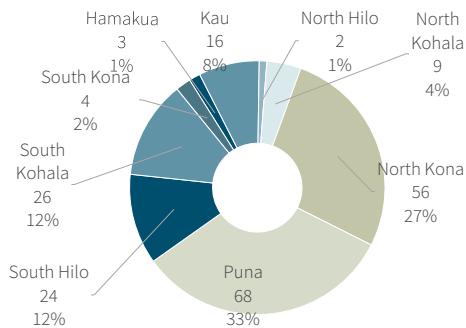
MONTH



**Year-over-year and current YTD shown

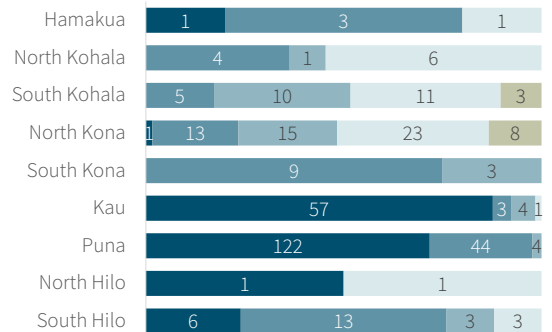
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

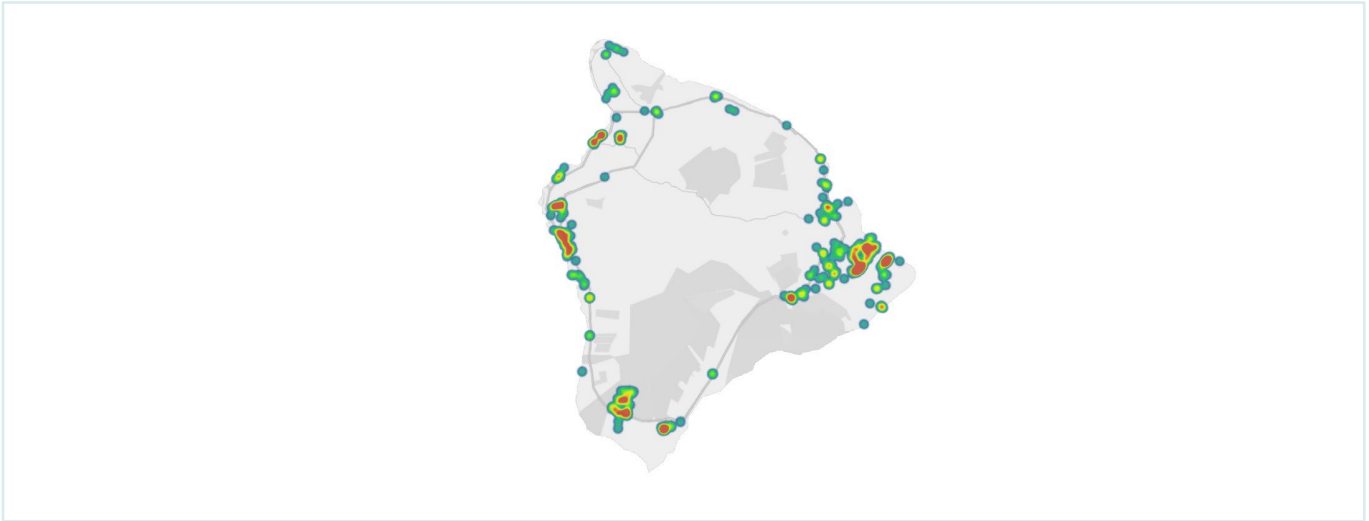
NEIGHBORHOOD SALES HAWAII

NEIGHBORHOOD COMPARISON

▲/▼ Increase/Decrease vs. Last Year ● \- No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	3 ▲	\$2.0 M ▼	\$475.0 K ▼	--	--	--	2 ▲	\$640.0 K ▲	\$320.0 K ▼
	North Kohala	9 ▲	\$12.5 M ▼	\$1.6 M ▼	--	--	--	2 ▲	\$1.0 M ▼	\$501.3 K ▼
WEST	South Kohala	8 ▲	\$17.0 M ▲	\$868.5 K ▲	18 ▲	\$26.2 M ▲	\$1.2 M ▲	3 -	\$3.8 M -	\$1.6 M -
	North Kona	38 ▲	\$132.6 M ▲	\$1.4 M ▲	18 ▼	\$22.9 M ▼	\$592.5 K ▲	4 ▼	\$4.9 M ▼	\$768.5 K ▲
	South Kona	3 ▼	\$1.8 M ▼	\$683.5 K ▼	1 -	\$425.3 K -	\$425.3 K -	8 ▲	\$3.6 M ▲	\$425.0 K ▲
SOUTH	Kau	16 ▲	\$5.8 M ▲	\$261.0 K ▼	--	--	--	49 ▲	\$2.7 M ▲	\$30.0 K ▲
	Puna	68 ▲	\$24.2 M ▲	\$349.5 K ▲	--	--	--	102 ▲	\$6.3 M ▲	\$43.0 K ▲
EAST	North Hilo	2 ▲	\$1.7 M ▲	\$865.0 K ▲	--	--	--	--	--	--
	South Hilo	19 ▲	\$11.7 M ▲	\$580.0 K ▲	5 ▼	\$1.3 M ▼	\$195.0 K ▼	1 ▼	\$275.0 K ▼	\$275.0 K ▼

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HOVE	39
HAWAIIAN PARADISE PARK	31
AINALOA	23
HAWAIIAN ACRES	15
HAWAIIAN SHORES RECREATIONAL ESTATES	11
DISCOVERY HARBOUR	10
ORCHID LAND ESTATES	9
FERN ACRES	9
HAWAIIAN PARKS SUBDIVISION	8
LEILANI ESTATES	7

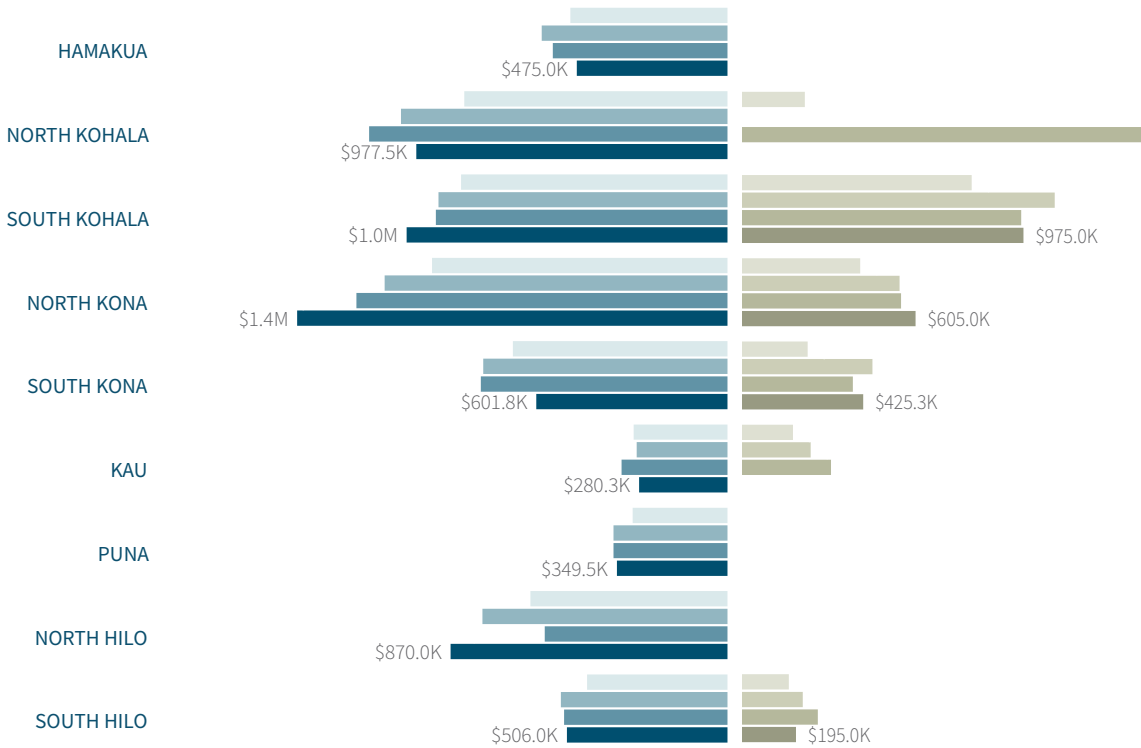
TOP CONDO	#
WAIKOLOA COLONY VILLAS	3
SEASCAPE CONDOMINIUM	2
KULALANI AT MAUNA LANI	2
HALE MOANA APARTMENTS	2
SHORES AT WAIKOLOA BEACH RESORT	2
KONA SEA RIDGE	2
HOVR	2
BAKERS ACRES	1
CAPTAIN COOK OCEAN VIEW	1
COUNTRY CLUB VILLAS	1

YEAR TO DATE HAWAII

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2021 2022 2023 2024



YEAR TO DATE STATISTICS



SINGLE FAMILY HOMES

OF SALES

324

↑ 20.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$499,000

↑ 2.9% VS. LAST YEAR

TOTAL \$ OF SALES

\$370,458,692

↑ 67.9% VS. LAST YEAR



CONDOMINIUM

OF SALES

74

↓ 12.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$623,500

↑ 6.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$75,151,590

↓ 18.5% VS. LAST YEAR



VACANT LAND

OF SALES

318

↑ 38.9% VS. LAST YEAR

MEDIAN SALES PRICE

\$45,750

↑ 1.7% VS. LAST YEAR

TOTAL \$ OF SALES

\$51,640,570

↑ 28.8% VS. LAST YEAR



BRIANNA SERIKAKU

Account Manager

North & West Hawaii

(808) 987-4055

bserikaku@tghawaii.com

TG

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www.tghawaii.com