



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT JANUARY 2024

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$1.1 M \$770.8 K

AVERAGE SOLD PRICE



\$1.0 M \$760.3 K

MAX SOLD PRICE



\$20.0 M \$4.2 M

% OF LIST PRICE RECEIVED



95.09% 98.64%

AVERAGE PRICE PER SQFT



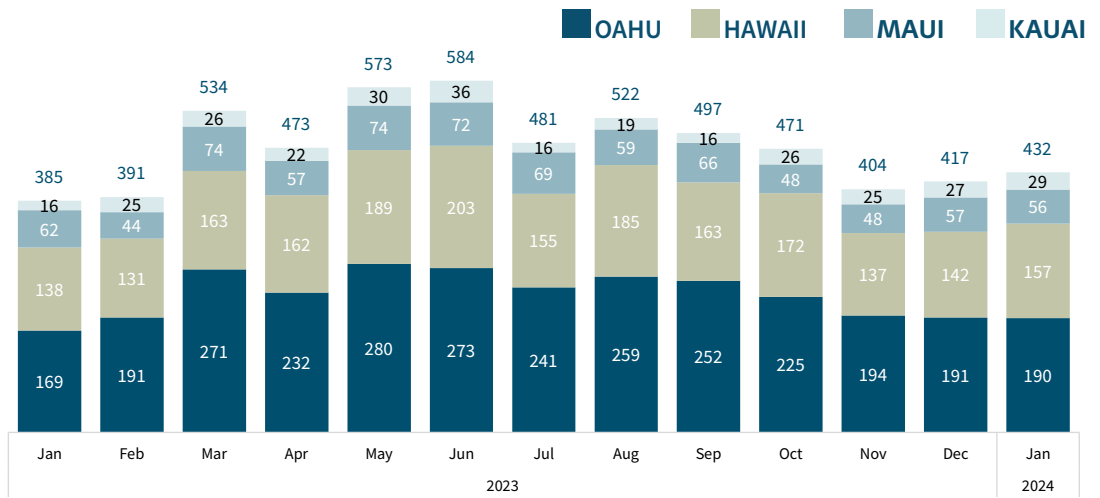
\$533.49 \$695.62

AVERAGE DOM



52 48

SINGLE FAMILY HOMES



# OF SALES

157

10.6% VS. LAST MONTH  
13.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$499,000

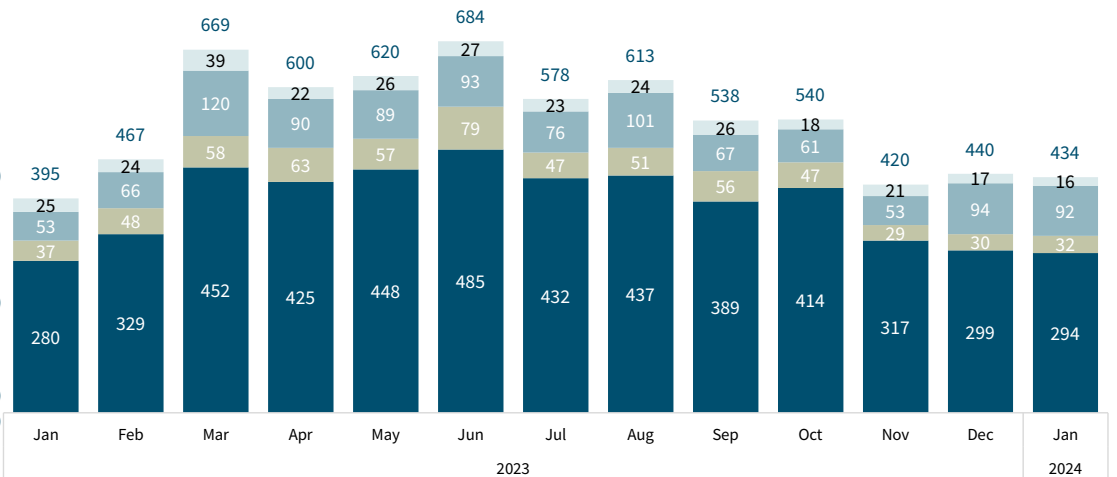
9.3% VS. LAST MONTH  
2.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$160,646,632

11.8% VS. LAST MONTH  
26.8% VS. LAST YEAR

CONDOMINIUM



# OF SALES

32

6.7% VS. LAST MONTH  
13.5% VS. LAST YEAR

MEDIAN SALES PRICE

\$608,500

1.7% VS. LAST MONTH  
4.2% VS. LAST YEAR

TOTAL \$ OF SALES

\$24,328,315

15.6% VS. LAST MONTH  
29.1% VS. LAST YEAR

# REGIONAL SALES HAWAII

## SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

### YTD TREND\*\*

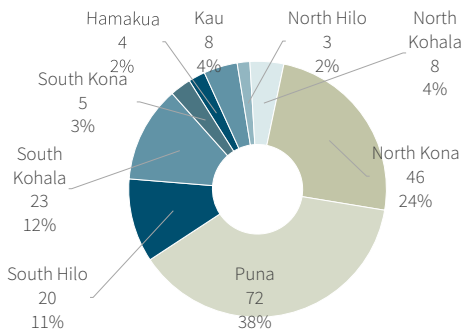
### MONTH



\*\*Year-over-year and current YTD shown

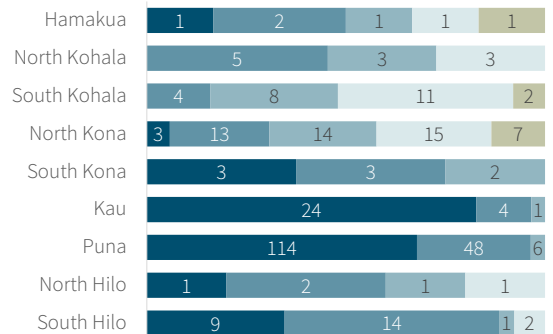
\*vs. same month last year

## SALES BY REGION



\*excluding vacant land sales

## SALES BY PRICE RANGE



■ < \$300K ■ \$300K - \$649K ■ \$650K - \$999K ■ \$1M - \$2.9M ■ \$3M+

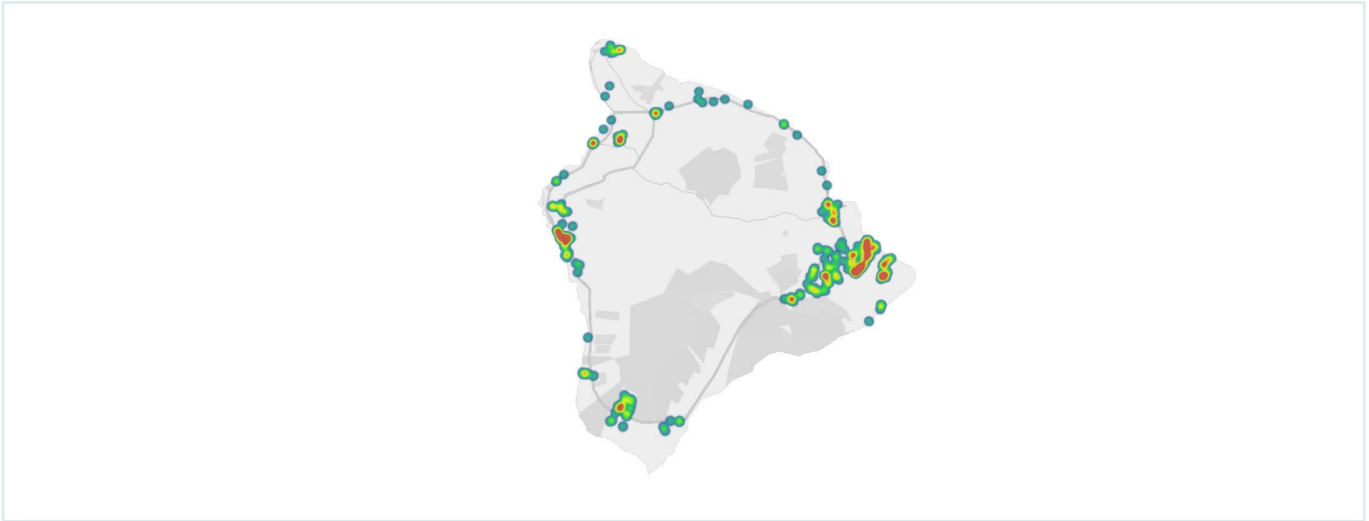
# NEIGHBORHOOD SALES HAWAII

## NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year    ● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	4 ▲	\$5.3 M ▲	\$875.0 K ▲	--	--	--	2 -	\$1.2 M ▲	\$580.0 K ▲
	North Kohala	8 ▲	\$7.4 M ▲	\$877.5 K ▼	--	--	--	3 ▲	\$1.4 M ▲	\$500.0 K ▲
WEST	South Kohala	12 ▼	\$22.3 M ▲	\$1.1 M ▲	11 ▼	\$10.0 M ▼	\$770.0 K ▼	2 ▼	\$2.9 M ▲	\$1.5 M ▲
	North Kona	29 ▲	\$81.2 M ▲	\$1.3 M ▲	17 ▼	\$13.6 M ▼	\$612.0 K ▲	6 ▲	\$12.5 M ▲	\$622.0 K ▲
	South Kona	5 ▲	\$2.5 M ▼	\$520.0 K ▼	--	--	--	3 ▼	\$642.7 K ▼	\$100.0 K ▼
SOUTH	Kau	8 ▼	\$2.8 M ▼	\$321.8 K ▼	--	--	--	21 ▼	\$1.1 M ▲	\$20.0 K ▲
	Puna	72 ▲	\$27.1 M ▲	\$347.5 K ▲	--	--	--	96 ▲	\$5.8 M ▲	\$40.0 K ▼
EAST	North Hilo	3 ▲	\$2.5 M ▼	\$870.0 K ▼	--	--	--	2 ▲	\$700.0 K ▲	\$350.0 K ▲
	South Hilo	16 ▼	\$9.5 M ▼	\$497.0 K ▼	4 -	\$766.5 K ▼	\$194.5 K ▼	6 ▲	\$1.4 M ▲	\$234.3 K ▼

## MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD	#
HAWAIIAN PARADISE PARK	30
AINALOA	23
HOVE	19
ORCHID LAND ESTATES	13
HAWAIIAN ACRES	12
FERN ACRES	11
NANAWALE ESTATES SUBDIVISION	10
FERN FOREST VACATION ESTATES	10
HAWAII'S EDEN ROC ESTATES	9
ROYAL HAWAIIAN ESTATES	7

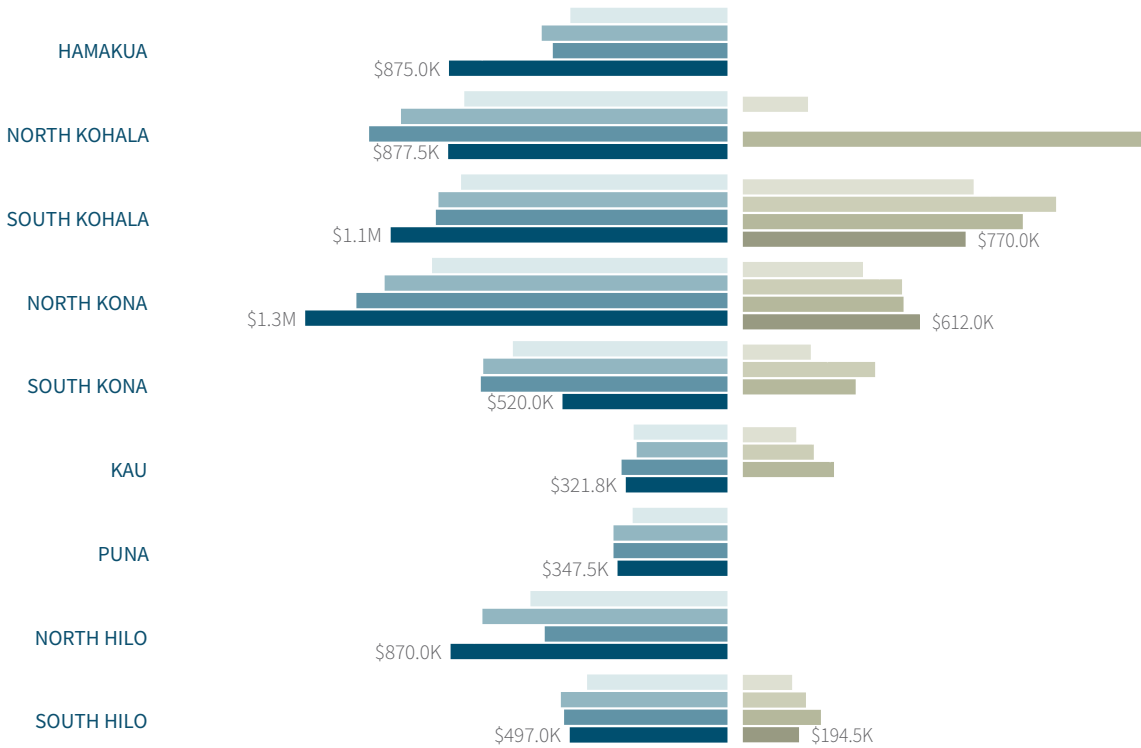
TOP CONDO	#
ELIMA LANI CONDOMINIUMS	2
KONA KAI	2
ALII LANI	2
HOLUALOA BAY VILLAS	1
KANALOA AT KONA	1
KAILUA BAY RESORT	1
FAIRWAY VILLAS AT WAIKOLOA BEACH RESORT	1
HALII KAI	1
HILO TERRACE	1
HILO LAGOON CENTRE	1

# YEAR TO DATE HAWAII

## SINGLE FAMILY MEDIAN

## CONDOMINIUM MEDIAN

2021 2022 2023 2024



## YEAR TO DATE STATISTICS



### SINGLE FAMILY HOMES

# OF SALES

**157**

📈 13.8% VS. LAST YEAR

MEDIAN SALES PRICE

**\$499,000**

📉 2.6% VS. LAST YEAR

TOTAL \$ OF SALES

**\$160,646,632**

📈 26.8% VS. LAST YEAR



### CONDOMINIUM

# OF SALES

**32**

📉 13.5% VS. LAST YEAR

MEDIAN SALES PRICE

**\$608,500**

📉 4.2% VS. LAST YEAR

TOTAL \$ OF SALES

**\$24,328,315**

📉 29.1% VS. LAST YEAR



### VACANT LAND

# OF SALES

**141**

📈 28.2% VS. LAST YEAR

MEDIAN SALES PRICE

**\$45,500**

📈 1.1% VS. LAST YEAR

TOTAL \$ OF SALES

**\$27,758,170**

📈 40.7% VS. LAST YEAR



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**TG**

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HAWAII

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