



TITLE GUARANTY HAWAII

HAWAII

RESIDENTIAL SALES REPORT JANUARY 2020

ISLAND SALES

Single Family Condominium

AVERAGE LIST PRICE



\$793.8 K \$679.8 K

AVERAGE SOLD PRICE



\$726.6 K \$672.0 K

MAX SOLD PRICE



\$9.0 M \$4.0 M

% OF LIST PRICE RECEIVED



91.54% 98.85%

AVERAGE PRICE PER SQFT



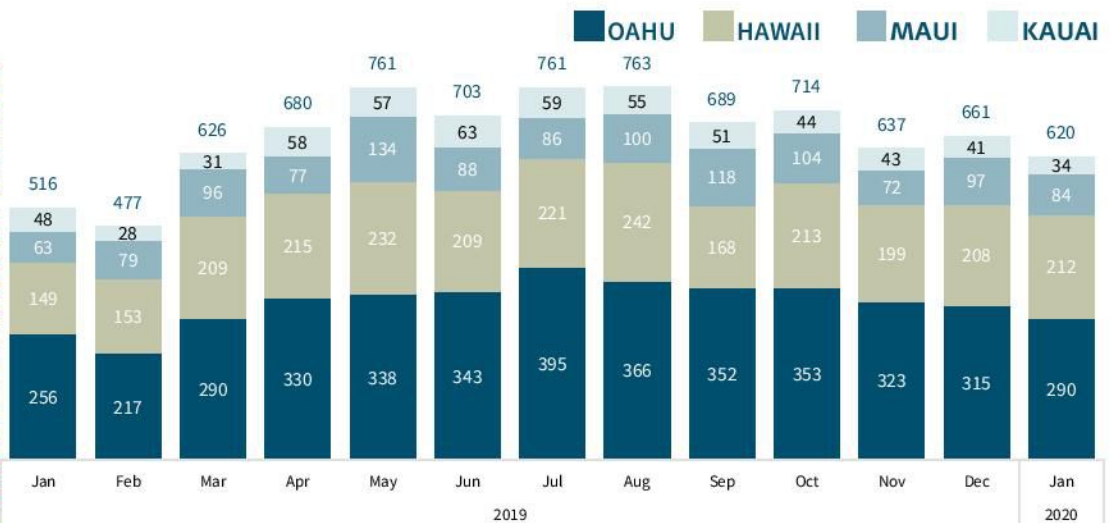
\$360.40 \$462.84

AVERAGE DOM



89 57

SINGLE FAMILY HOMES



OF SALES

212

↑ 1.9% VS. LAST MONTH
↑ 42.3% VS. LAST YEAR

MEDIAN SALES PRICE

\$452,500

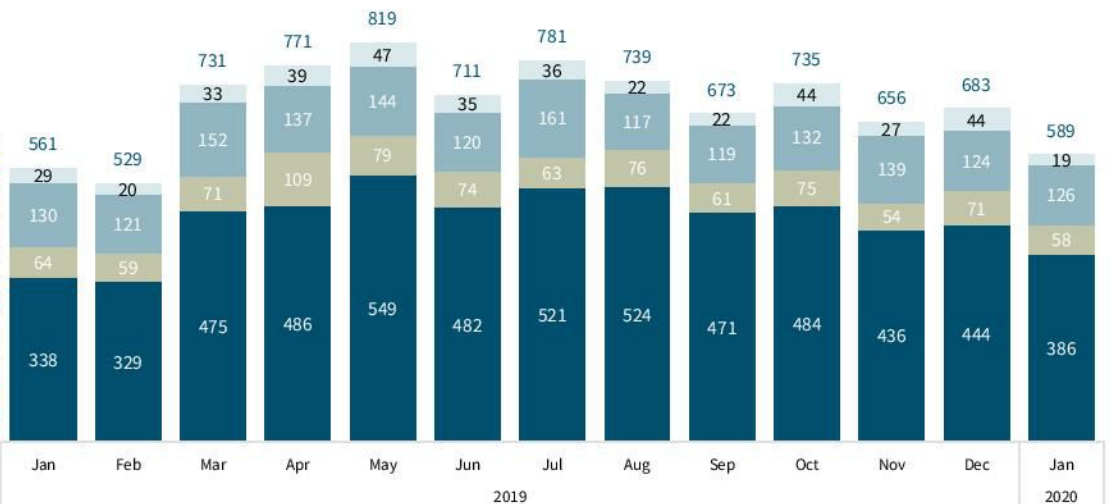
↑ 25.7% VS. LAST MONTH
↑ 25.8% VS. LAST YEAR

TOTAL \$ OF SALES

\$154,044,564

↑ 12.2% VS. LAST MONTH
↑ 123.9% VS. LAST YEAR

CONDOMINIUM



OF SALES

58

↓ 18.3% VS. LAST MONTH
↓ 9.4% VS. LAST YEAR

MEDIAN SALES PRICE

\$432,500

↑ 23.6% VS. LAST MONTH
↑ 33.1% VS. LAST YEAR

TOTAL \$ OF SALES

\$38,974,200

↑ 9.7% VS. LAST MONTH
↑ 16.9% VS. LAST YEAR

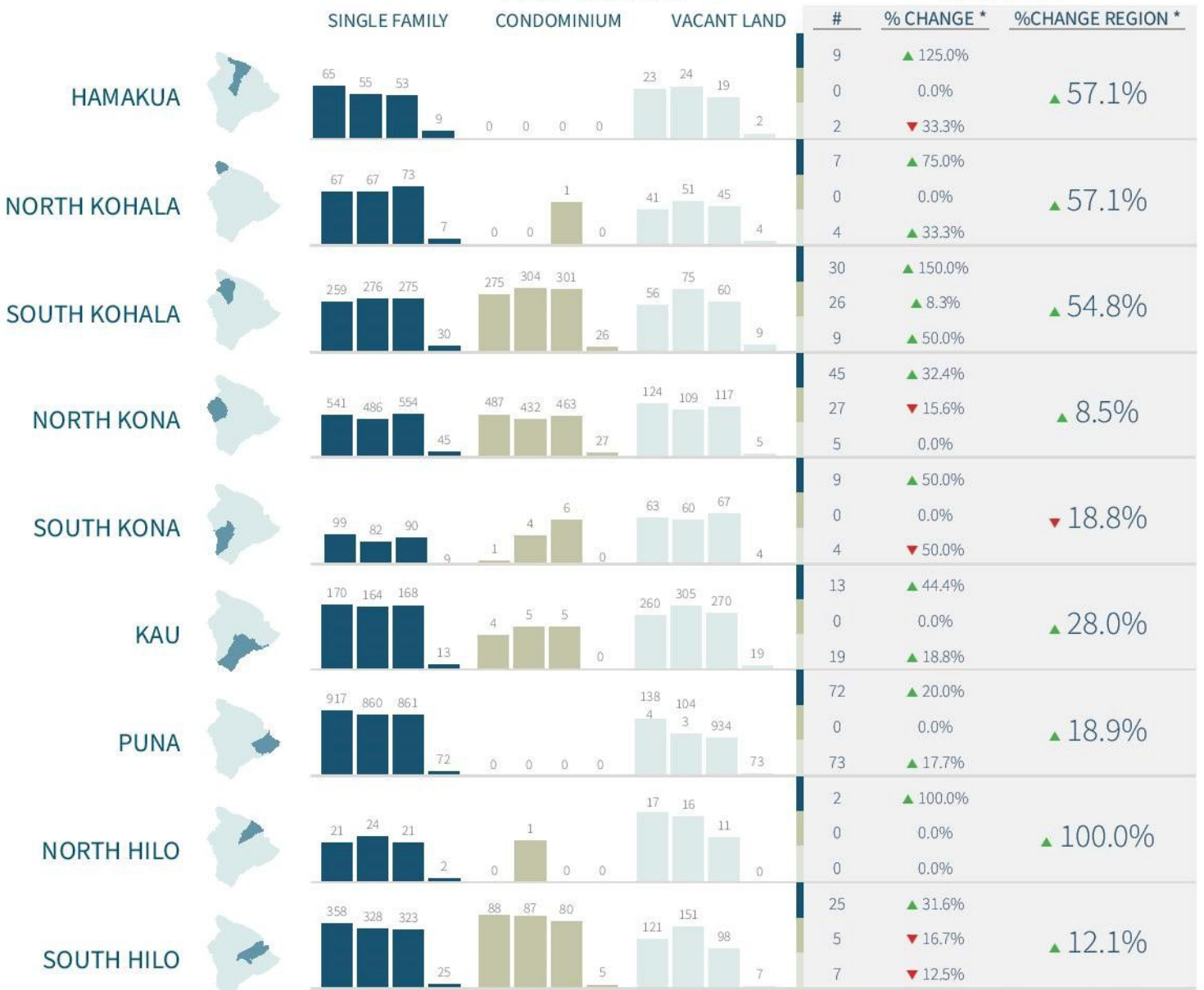
REGIONAL SALES HAWAII

SALES COMPARISON

■ Single Family ■ Condominium ■ Vacant Land

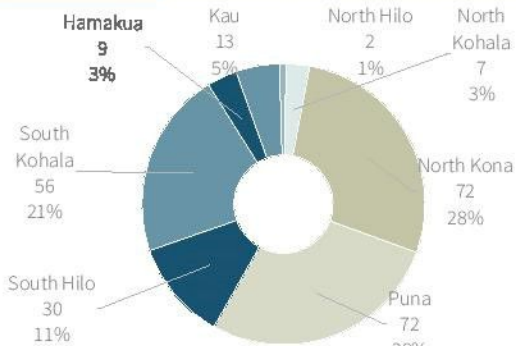
YTD TREND

MONTH



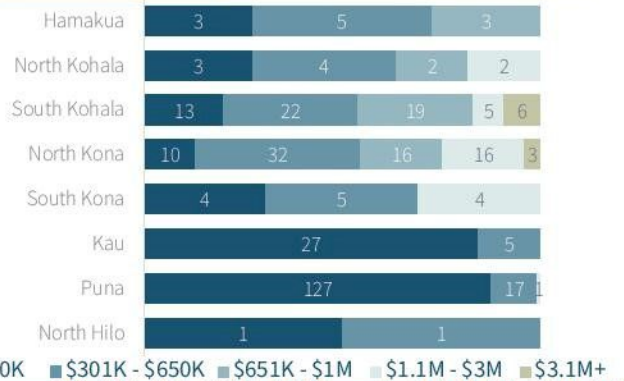
*vs. same month last year

SALES BY REGION



*excluding vacant land sales

SALES BY PRICE RANGE



■ < \$300K ■ \$301K - \$650K ■ \$651K - \$1M ■ \$1.1M - \$3M ■ \$3.1M+

NEIGHBORHOOD SALES HAWAII

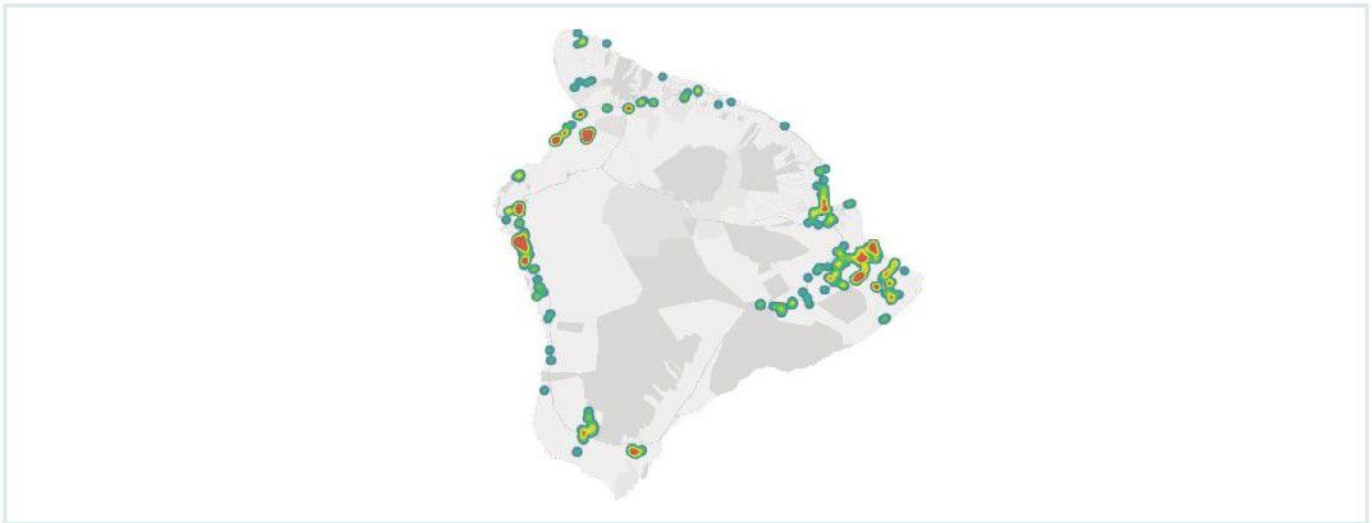
NEIGHBORHOOD COMPARISON

▲ Increase/Decrease vs. Last Year

● No Change or No Value vs. Last Year

		SINGLE FAMILY HOMES			CONDOMINIUM			VACANT LAND		
		#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN	#	\$ AMT	MEDIAN
NORTH	Hamakua	9 ▲	\$4.5 M ▲	\$400.0 K ▼	--	--	--	2 ▼	\$385.0 K ▼	\$192.5 K ▲
	North Kohala	7 ▲	\$6.5 M ▲	\$680.0 K ▼	--	--	--	4 ▲	\$926.8 K ▲	\$228.4 K ▼
WEST	South Kohala	30 ▲	\$46.3 M ▲	\$702.5 K ▲	26 ▲	\$20.4 M ▲	\$632.5 K ▲	9 ▲	\$7.6 M ▲	\$250.0 K ▼
	North Kona	45 ▲	\$49.1 M ▲	\$751.0 K ▲	27 ▼	\$17.3 M ▼	\$395.0 K ▲	5 -	\$1.6 M ▲	\$260.0 K ▼
	South Kona	9 ▲	\$9.3 M ▲	\$592.5 K ▲	--	--	--	4 ▼	\$554.0 K ▼	\$107.5 K ▼
SOUTH	Kau	13 ▲	\$3.6 M ▲	\$285.0 K ▲	--	--	--	19 ▲	\$373.0 K ▼	\$15.0 K ▲
	Puna	72 ▲	\$17.2 M ▲	\$225.0 K ▲	--	--	--	73 ▲	\$2.9 M ▲	\$20.0 K ▼
EAST	North Hilo	2 ▲	\$725.4 K ▲	\$362.7 K ▼	--	--	--	--	--	--
	South Hilo	25 ▲	\$16.9 M ▲	\$545.0 K ▲	5 ▼	\$1.2 M ▲	\$230.0 K ▲	7 ▼	\$2.4 M ▲	\$320.0 K ▲

MONTHLY SALES HEAT MAP



TOP NEIGHBORHOOD

	#
HAWAIIAN PARADISE PARK	38
HAWAIIAN ACRES	19
HOVE	17
AINALOA	16
WAIKOLOA VILLAGE	14
FERN ACRES	8
ORCHID LAND ESTATES	7
LEILANI ESTATES	7
DISCOVERY HARBOUR	6
SUNSET RIDGE AT WAIKOLOA	6

TOP CONDO

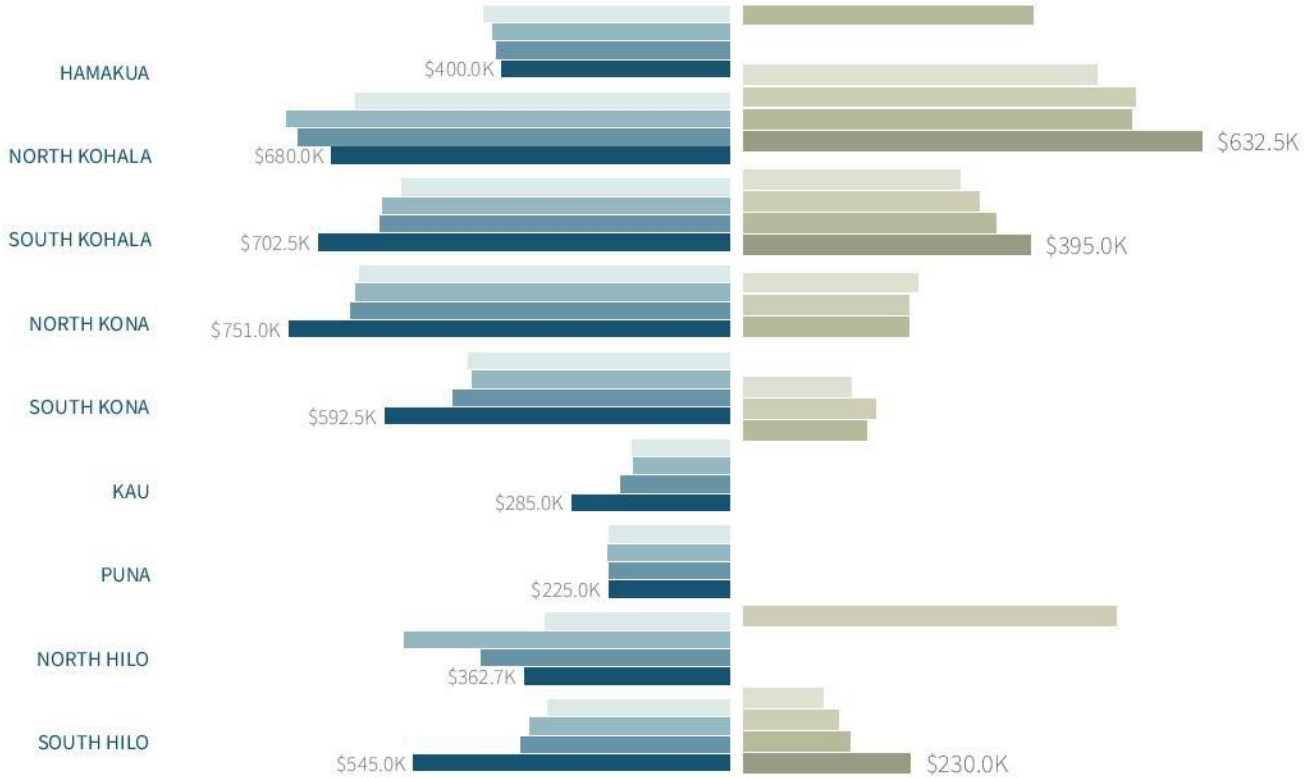
	#
ELIMA LANI CONDOMINIUMS	5
SEASCAPE CONDOMINIUM	3
KOLEA CONDO VILLAS	3
HALII KAI	3
KONA SEA RIDGE	2
KONA SHORES	2
FAIRWAYS AT MAUNA LANI	2
KILAUEA GARDENS	2
ALII COVE	2
HOLUA KAI AT KEAUHOU	2

YEAR TO DATE HAWAII

SINGLE FAMILY MEDIAN

CONDOMINIUM MEDIAN

2017 2018 2019 2020



YEAR TO DATE STATISTICS

SINGLE FAMILY HOMES

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↑ 16.9% VS. LAST YEAR

VACANT LAND

OF SALES

123

↑ 10.8% VS. LAST YEAR

MEDIAN SALES PRICE

\$26,000

↓ 31.6% VS. LAST YEAR

TOTAL \$ OF SALES

\$16,766,221

↑ 40.3% VS. LAST YEAR



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